

IMAP NETHERLANDS TRANSACTIONS

DEAL ANNOUNCEMENTS 2024

IMAP



SELECTION OF OUR DEALS IN 2024

Selling your business is a once-in-a-lifetime event—much more than a financial transaction. It’s an intensive journey shaped by strategy, timing, and emotion, marking the culmination of years of hard work and the realization of a dream. It’s a process that should leave you with pride and satisfaction, reflecting the effort and dedication you’ve invested.

One of the most important questions to ask yourself is: When is the best time to sell your business? While there’s no one-size-fits-all answer, the timing can significantly impact the value and success of your transaction. Key factors such as market conditions, the financial health of your business, and your personal goals all play a role in determining the optimal moment. Preparing early and seeking expert guidance can make all the difference in navigating this complex decision.

Unlike others in the market, we don’t just focus on closing the deal. We take a comprehensive approach, monitoring and orchestrating the entire process to ensure the best possible outcome for our clients—both financially and strategically. As part of the global IMAP network, we have the unique ability to identify potential prospects and partners worldwide, engage with them locally, and negotiate effectively on your behalf.

A key part of our approach is our strong collaboration with Private Equity firms. We have extensive experience in structuring transactions with Private Equity investors, whether through majority acquisitions, minority investments, or buy-and-build strategies. By leveraging our deep network and industry expertise, we connect business owners with the right investment partners who can provide not only capital but also strategic guidance to accelerate growth. Understanding and working with Private Equity enables us to craft tailored solutions that maximize value and align with our clients’ long-term vision.

At IMAP Netherlands, we are proud of the all successful deals we’ve completed over the past years. This achievement highlights not only our expertise in mergers and acquisitions but also our commitment to careful planning, tailored strategies, and exceptional service throughout the process.

As we enter 2025, the M&A market is thriving, with momentum continuing to build. With a strong pipeline of buy- and sell-side opportunities, we’re more motivated than ever to help entrepreneurs navigate this critical journey and achieve success. In this report, we highlight a selection of our deals from 2024, showcasing the impactful transactions we facilitated throughout the year.

M&A ADVISORY COMPANIES YEAR 2024 DEAL VOLUME

Year 2024	2024 Q3	Company	Deals	Deal Volume (mn €)
1	1	Marktlink	64	745
2	4	IMAP Netherlands	30	422
3	2	Rabobank	29	2,655
4	5	Rothschild & Co	24	11,762
5	3	Oaklins Netherlands	23	380
6	11	IRIS Corporate Finance	22	260
7	7	Deloitte	20	2,461
8	8	Clairfield Netherlands	20	255
9	9	ABN AMRO	19	2,878
10	6	Translink Corporate Finance Benelux	18	130

Bron: M&A Community

Selection Deals 2024 IMAP Netherlands

<p>Technology</p> <p>Your. Online Dutch platform specialized in delivering a broad range of online services NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>GitLabHost Hosting provider specialized in business-critical DevOps hosting solutions NETHERLANDS</p> <p>IMAP ADVISED ON ACQUISITION</p>	<p>Healthcare</p> <p>vitalhub Care Evolved Publicly traded healthcare IT provider CANADA</p> <p>Acquired 100% of Business Operations</p> <p>MedCurrent Canadian healthcare IT provider of CDS solutions primarily in the UK CANADA</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Industrials</p> <p>HAAN INDUSTRIAL GROUP Technical service provider NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>L&P Mechanical engineering services NETHERLANDS</p> <p>IMAP ADVISED ON PURCHASE OF COMPANY</p>	<p>Consumer & Retail</p> <p>HV EG FASHION GROUP Group of internationally operating fashion companies NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>RNF Group Retail Apparel and Fashion NETHERLANDS</p> <p>IMAP ADVISED ON TRANSACTION</p>	<p>Industrials</p> <p>APOLLO Pan-European mid-market private equity investment company BELGIUM</p> <p>Acquired Majority Control of Business Operations</p> <p>hittech Leading integrated systems supplier NETHERLANDS</p> <p>IMAP ADVISED ON ACQUISITION</p>	<p>Materials, Chemicals & Mining</p> <p>Cinven PE firm UNITED KINGDOM</p> <p>Rolled over stake in Barentz into a continuation fund</p> <p>Barentz. Distribution of chemicals NETHERLANDS</p> <p>IMAP ADVISED ON SHAREHOLDING AGREEMENT</p>	<p>Consumer & Retail</p> <p>Amefa Manufacturer of teapots and cutlery NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>bredemeijer* Manufacturer of teapots and cutlery NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Business Services</p> <p>IG*H Digital transformation and consulting firm NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>MLC Customer Excellence Digital transformation and customer excellence consulting firm NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Transportation & Logistics</p> <p>HENIFF TRANSPORTATION SYSTEMS, LLC Liquid bulk transportation and depot services provider UNITED STATES</p> <p>Acquired 100% of Business Operations</p> <p>T Technoport Depot services provider NETHERLANDS</p> <p>IMAP ADVISED ON THE SALE OF SUBSIDIARY</p>	<p>Business Services</p> <p>FITZ Secondment and BPO services NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>AIMS IMPROVE AFAS consulting and optimization NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>
<p>Business Services</p> <p>VDK VDK Groep is a group of technical installation companies. NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>PROMTEG PromTeg Group is a group of companies delivering technical solutions and services. NETHERLANDS</p> <p>IMAP ADVISED ON ACQUISITION</p>	<p>Automotive</p> <p>Hedin Automotive One of Europe's largest mobility providers NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>Dubbelsteyn aan de Maas B.V. Car dealer NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Healthcare</p> <p>de tandartsengroep de tandarts in de praktijk Leading dental chain NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>Wolff Dordrecht X 11 Pijnacker 2 dental practices NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Energy & Utilities</p> <p>R Energy transition invest and build platform partnering with mission-driven entrepreneurs NETHERLANDS</p> <p>Acquired Holland Battery Assets from</p> <p>tomorrow energy* Holland Battery 1 B.V. owns the rights to develop a 170 MW/340 MWh battery energy storage system NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF BATTERY ENERGY STORAGE SYSTEM PROJECT</p>	<p>Business Services</p> <p>Bolster. INVESTMENT PARTNERS Long-term investor in exceptional Dutch companies NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>Leeuwendaal Multidisciplinary HR advisory firm NETHERLANDS</p> <p>IMAP ADVISED ON ATTRACTING STRATEGIC INVESTMENT</p>	<p>Technology</p> <p>Capital-A INVESTMENT PARTNERS Investment firm with a focus on mid-market NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>INDICIA Technology and data services NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Business Services</p> <p>handsonict Providing IT solutions that seamlessly align with ambitions NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>Prodicom Specialized in IT staffing and IT secondment NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Business Services</p> <p>procom Private Equity Investor NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>RECO LOW PARTNER IN MATERIEEL Partner in equipment rental NETHERLANDS</p> <p>IMAP ADVISED ON PURCHASE OF COMPANY</p>	<p>Consumer & Retail</p> <p>HV EG FASHION GROUP Group of Internationally Operating Fashion Companies NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>sassa Specialist in developing, sourcing, and selling women's underwear and lingerie GERMANY</p> <p>IMAP ADVISED ON PURCHASE OF COMPANY</p>	<p>Technology</p> <p>Your. Cloud Build to last The leading European MSP serial acquirer NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>VSA Specialisten in IT Hotel and office automation services NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>

Selection Deals 2024 IMAP Netherlands

<p>Industrials</p> <p>Infra Group we connect. Leading multidisciplinary utility network infrastructure provider BELGIUM</p> <p>Acquired 100% of Business Operations</p> <p>KOUWENBERG Infra Dutch market leader in super drilling and microtunnelling NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Industrials</p> <p>VE PARTNERS Private equity investor in companies within the Benelux NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>astinalloy Distributor of steel piping NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Business Services</p> <p>elis Rental and cleaning of textile and hygiene articles FRANCE</p> <p>Acquired 100% of Business Operations</p> <p>WASNED Laundry service provider for the hospitality industry NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Business Services</p> <p>Salas O'Brien Engineering and technical consulting government and private sector clients UNITED STATES</p> <p>Acquired 100% of Business Operations</p> <p>THE BIM ENGINEERS Multinational, multidisciplinary and full-service BIM service company NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Consumer & Retail</p> <p>HV FASHION EG GROUP Group of internationally operating fashion companies NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>W fashion W fashion develops specific clothing and merchandise NETHERLANDS</p> <p>IMAP PREPARATIONS AND NEGOTIATIONS</p>
<p>Business Services</p> <p>carrière good work! Staffing and recruitment agency focused on providing flexible work NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>WFS PRO your work our world Recruitment and workforce management company specializing in providing innovative staff NETHERLANDS</p> <p>IMAP INDEPENDENT ADVISOR TO BOTH BUYER AND SELLER</p>	<p>Business Services</p> <p>concreto group Concrete Group is a unique group of human capital specialists. NETHERLANDS</p> <p>Acquired 100% of Business Operations</p> <p>COBUILDERS CoBuilders is a staffing and recruiting company specializing in providing qualified person NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Transportation & Logistics</p> <p>Rotterdam Investment Group Investment company NETHERLANDS</p> <p>Acquired Majority Control of Business Operations</p> <p>VKV Harbor push and towage services NETHERLANDS</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Transportation & Logistics</p> <p>CREATORS OF THE OUTSIDE WORLD Acquired 100% of Business Operations</p> <p>ARMADA mobility</p> <p>IMAP ADVISED ON SALE OF COMPANY</p>	<p>Discover our transactions </p>



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MAP YOUR MOMENT.

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